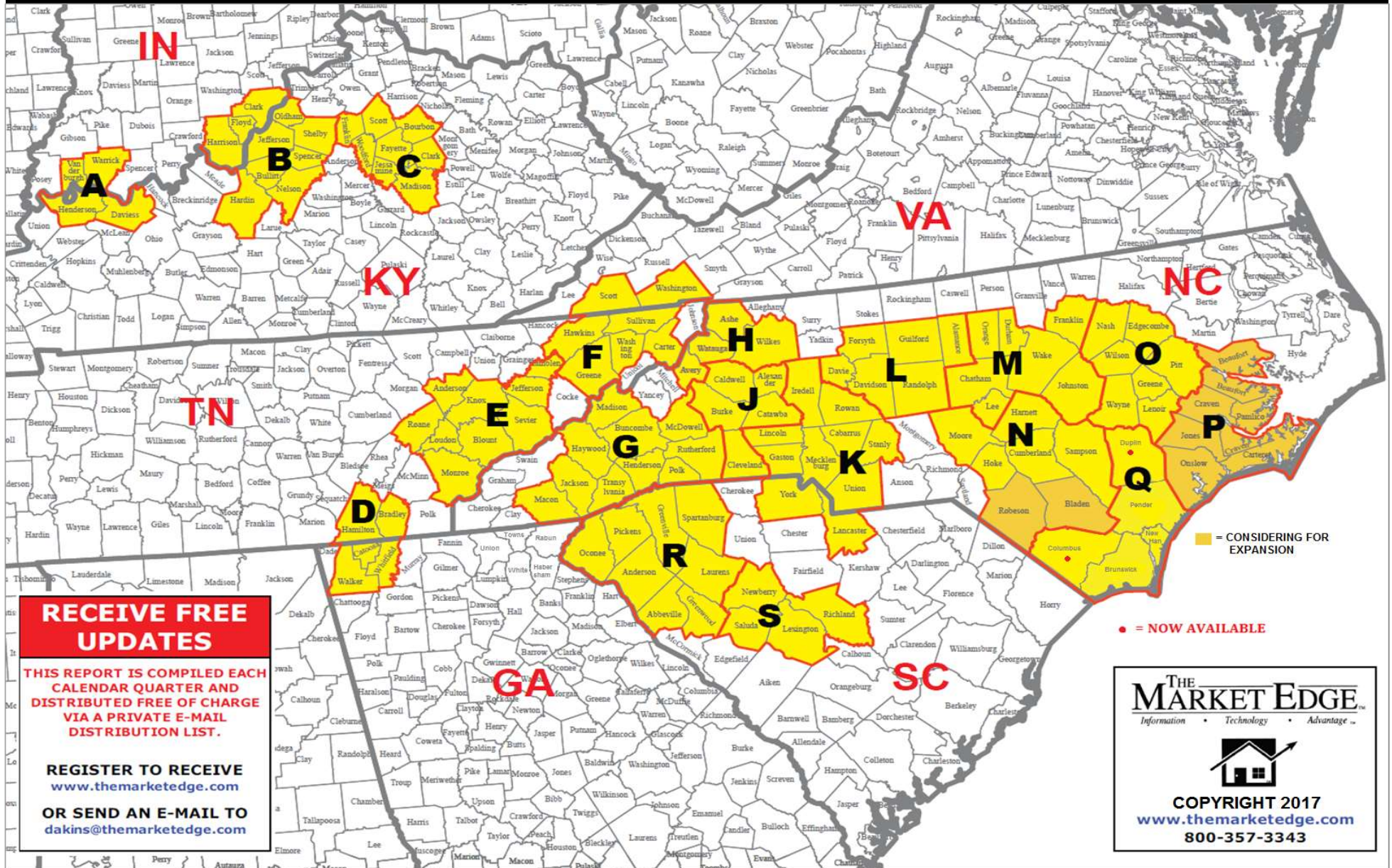


# RESIDENTIAL BUILDING PERMIT TREND REPORT

## 03/31/18 EDITION

### COMPILATION AREA



# RESIDENTIAL BUILDING PERMIT TREND REPORT

## 03/31/18 EDITION

### SUMMARY OF ALL MARKETS

| MAP | ST | MARKET       | # OF CODE OFFICES | TOTALS |        |        |        |        | HIGH END |         |   |       |       | % CHANGE |         |              |              |              |              |                |
|-----|----|--------------|-------------------|--------|--------|--------|--------|--------|----------|---------|---|-------|-------|----------|---------|--------------|--------------|--------------|--------------|----------------|
|     |    |              |                   | ANNUAL |        |        |        |        | YTD      |         | UNITS OVER 4,000 SQ FT OR PERMIT VALUE OVER \$400,000 |       |       |          |         | ANNUAL       |              |              |              | YTD            |
|     |    |              |                   | 2013   | 2014   | 2015   | 2016   | 2017   | Q1 2017  | Q1 2018 | 2015  | 2016  | 2017  | Q1 2017  | Q1 2018 | 2014 vs 2013 | 2015 vs 2014 | 2016 vs 2015 | 2017 vs 2016 | Q1-18 vs Q1-17 |
| A   | IN | Evansville   | 8                 | 648    | 746    | 748    | 874    | 809    | 181      | 138     | 132   | 136   | 145   | 32       | 24      | 15%          | 0%           | 17%          | -7%          | -23.8%         |
| B   | KY | Louisville   | 20                | 2,674  | 2,743  | 2,885  | 3,271  | 3,581  | 774      | 786     | 516   | 645   | 652   | 130      | 118     | 3%           | 5%           | 13%          | 9%           | 1.6%           |
| C   | KY | Lexington    | 14                | 1,731  | 1,609  | 1,683  | 1,944  | 2,017  | 453      | 398     | 357   | 351   | 322   | 73       | 61      | -7%          | 5%           | 16%          | 4%           | -12.1%         |
| D   | TN | Chattanooga  | 19                | 1,486  | 1,505  | 1,785  | 2,247  | 2,243  | 546      | 617     | 62  | 62    | 53    | 9        | 38      | 1%           | 19%          | 26%          | 0%           | 13.0%          |
| E   | TN | Knoxville    | 31                | 2,313  | 2,399  | 2,890  | 3,227  | 3,789  | 869      | 903     | 256   | 265   | 358   | 83       | 88      | 4%           | 20%          | 12%          | 17%          | 3.9%           |
| F   | TN | Tri-Cities   | 22                | 843    | 688    | 806    | 912    | 1,021  | 250      | 210     | 70  | 77    | 89    | 24       | 11      | -18%         | 17%          | 13%          | 12%          | -16.0%         |
| G   | NC | Asheville    | 17                | 1,803  | 1,940  | 2,079  | 2,326  | 2,593  | 618      | 653     | 456   | 438   | 530   | 125      | 140     | 8%           | 7%           | 12%          | 11%          | 5.7%           |
| H   | NC | Boone        | 8                 | 463    | 336    | 358    | 354    | 433    | 83       | 74      | --  | 67    | 101   | 18       | 19      | -27%         | 7%           | -1%          | 22%          | -10.8%         |
| J   | NC | Hickory      | 8                 | 505    | 523    | 603    | 737    | 873    | 254      | 219     | 149   | 147   | 174   | 39       | 45      | 4%           | 15%          | 22%          | 18%          | -13.8%         |
| K   | NC | Charlotte    | 16                | 9,869  | 10,048 | 11,701 | 13,331 | 14,818 | 3,532    | 4,069   | 1,914   | 2,118 | 2,031 | 508      | 548     | 2%           | 16%          | 14%          | 11%          | 15.2%          |
| L   | NC | Triad        | 15                | 2,887  | 3,166  | 3,635  | 4,029  | 4,658  | 1,094    | 1,083   | 293   | 380   | 457   | 103      | 129     | 10%          | 15%          | 11%          | 16%          | -1.0%          |
| M   | NC | Triangle     | 24                | 9,624  | 9,024  | 10,383 | 12,103 | 13,362 | 3,078    | 2,938   | 2,165   | 2,406 | 2,561 | 701      | 555     | -6%          | 15%          | 17%          | 10%          | -4.5%          |
| N   | NC | Fayetteville | 17                | 2,663  | 2,349  | 2,227  | 2,355  | 2,317  | 624      | 616     | 185   | 178   | 189   | 52       | 49      | -12%         | -5%          | 6%           | -2%          | -1.3%          |
| O   | NC | Eastern      | 17                | 1,085  | 964    | 1,003  | 1,179  | 1,442  | 329      | 431     | 52  | 68    | 95    | 17       | 22      | -11%         | 4%           | 18%          | 22%          | 31.0%          |
| P   | NC | Jacksonville | 25                | 2,119  | 1,741  | 1,630  | 1,622  | PEND   | ---      | ---     | ---   | ---   | ---   | ---      | ---     | -18%         | -6%          | 0%           | PEND         | ---            |
| Q   | NC | Wilmington   | 18.5              | 3,207  | 3,394  | 4,027  | 4,073  | 4,963  | 891      | 952     | --  | 564   | 641   | 147      | 168     | 6%           | 19%          | 1%           | 22%          | 6.8%           |
| R   | SC | Upstate      | 27                | 4,178  | 4,615  | 5,287  | 6,183  | 6,747  | 1,963    | 1,995   | 837   | 1,024 | 1,009 | 323      | 279     | 10%          | 15%          | 17%          | 9%           | 1.6%           |
| S   | SC | Columbia     | 18                | 3,009  | 3,012  | 3,471  | 3,599  | 3,836  | 614      | 576     | 306   | 329   | 268   | 74       | 77      | 0%           | 15%          | 4%           | 7%           | -6.2%          |
|     |    |              | 324.5             | 51,107 | 50,802 | 57,201 | 64,367 | 69,502 | 16,153   | 16,658  | 7,750   | 9,255 | 9,675 | 2,458    | 2,371   | -1%          | 13%          | 13%          | 8%           | 3.1%           |

# RESIDENTIAL BUILDING PERMIT TREND REPORT

## 03/31/18 EDITION

| MAP ST COUNTY        |                      |              | # OF CODE OFFICES | TOTALS       |              |              |            |            | HIGH END   |            |   |            |            | % CHANGE   |            |              |              |               |               |                |
|----------------------|----------------------|--------------|-------------------|--------------|--------------|--------------|------------|------------|------------|------------|---|------------|------------|------------|------------|--------------|--------------|---------------|---------------|----------------|
|                      |                      |              |                   | ANNUAL       |              |              |            |            | YTD        |            | UNITS OVER 4,000 SQ FT OR PERMIT VALUE OVER \$400,000 |            |            |            |            | ANNUAL       |              |               |               | YTD            |
|                      |                      |              |                   | 2013         | 2014         | 2015         | 2016       | 2017       | Q1 2017    | Q1 2018    | 2015  | 2016       | 2017       | Q1 2017    | Q1 2018    | 2014 VS 2013 | 2015 VS 2014 | 2016 VS 2015  | 2017 VS 2016  | Q1-18 VS Q1-17 |
| <b>A</b>             | IN Vanderburgh       | 1            | 218               | 291          | 288          | 355          | 318        | 71         | 39         | 48         | 46  | 60         | 11         | 4          | 33%        | -1%          | 23%          | -10%          | -45.1%        |                |
|                      | IN Warrick           | 3            | 161               | 180          | 183          | 241          | 229        | 53         | 44         | 28         | 44  | 42         | 7          | 8          | 12%        | 2%           | 32%          | -5%           | -17.0%        |                |
|                      | KY Daviess           | 2            | 229               | 240          | 238          | 239          | 228        | 52         | 48         | 35         | 38  | 35         | 14         | 12         | 5%         | -1%          | 0%           | -5%           | -7.7%         |                |
|                      | KY Henderson         | 2            | 40                | 35           | 39           | 39           | 34         | 5          | 7          | 21         | 8   | 8          | 0          | 0          | -13%       | 11%          | 0%           | -13%          | 40.0%         |                |
|                      | <b>IN EVANSVILLE</b> | <b>8</b>     | <b>648</b>        | <b>746</b>   | <b>748</b>   | <b>874</b>   | <b>809</b> | <b>181</b> | <b>138</b> | <b>132</b> | <b>136</b>  | <b>145</b> | <b>32</b>  | <b>24</b>  | <b>15%</b> | <b>0%</b>    | <b>17%</b>   | <b>-7%</b>    | <b>-23.8%</b> |                |
| <b>B</b>             | IN Clark             | 5            | 318               | 384          | 377          | 419          | 425        | 85         | 106        | 27         | 34  | 20         | 7          | 3          | 21%        | -2%          | 11%          | 1%            | 24.7%         |                |
|                      | IN Floyd             | 3            | 149               | 151          | 169          | 284          | 164        | 41         | 35         | 89         | 155   | 113        | 34         | 13         | 1%         | 12%          | 68%          | -42%          | -14.6%        |                |
|                      | IN Harrison          | 1            | 77                | 74           | 79           | 119          | 116        | 37         | 21         | 8          | 5   | 8          | 3          | 0          | -4%        | 7%           | 50%          | -2%           | -43.2%        |                |
|                      | KY Bullitt           | 1            | 282               | 238          | 356          | 455          | 450        | 96         | 102        | 8          | 22  | 19         | 3          | 4          | -16%       | 50%          | 28%          | -1%           | 6.3%          |                |
|                      | KY Hardin            | 5            | 226               | 144          | 178          | 191          | 281        | 57         | 49         | 23         | 21  | 18         | 4          | 5          | -36%       | 24%          | 7%           | 47%           | -14.0%        |                |
|                      | KY Jefferson         | 1            | 1,022             | 1,081        | 922          | 997          | 1,223      | 263        | 297        | 196        | 193   | 231        | 42         | 59         | 6%         | -15%         | 8%           | 23%           | 12.9%         |                |
|                      | KY Nelson            | 1            | 141               | 171          | 137          | 140          | 184        | 33         | 40         | 2          | 30  | 33         | 3          | 1          | 21%        | -20%         | 2%           | 31%           | 21.2%         |                |
|                      | KY Oldham            | 1            | 234               | 218          | 288          | 315          | 315        | 76         | 61         | 69         | 90  | 93         | 16         | 18         | -7%        | 32%          | 9%           | 0%            | -19.7%        |                |
|                      | KY Shelby            | 1            | 149               | 204          | 289          | 214          | 273        | 58         | 56         | 88         | 87  | 111        | 18         | 12         | 37%        | 42%          | -26%         | 28%           | -3.4%         |                |
|                      | KY Spencer           | 1            | 76                | 78           | 90           | 137          | 150        | 28         | 19         | 6          | 8   | 6          | 0          | 3          | 3%         | 15%          | 52%          | 9%            | -32.1%        |                |
| <b>KY LOUISVILLE</b> | <b>20</b>            | <b>2,674</b> | <b>2,743</b>      | <b>2,885</b> | <b>3,271</b> | <b>3,581</b> | <b>774</b> | <b>786</b> | <b>516</b> | <b>645</b> | <b>652</b>  | <b>130</b> | <b>118</b> | <b>3%</b>  | <b>5%</b>  | <b>13%</b>   | <b>9%</b>    | <b>1.6%</b>   |               |                |
| <b>C</b>             | KY Bourbon           | 2            | 25                | 35           | 15           | 26           | 34         | 7          | 6          | 1          | 4   | 5          | 2          | 2          | 40%        | -57%         | 73%          | 31%           | -14.3%        |                |
|                      | KY Clark             | 2            | 30                | 21           | 49           | 61           | 55         | 9          | 16         | 3          | 4   | 2          | 0          | 0          | -30%       | 133%         | 24%          | -10%          | 77.8%         |                |
|                      | KY Fayette           | 1            | 718               | 708          | 611          | 670          | 714        | 132        | 149        | 185        | 133   | 81         | 20         | 22         | -1%        | -14%         | 10%          | 7%            | 12.9%         |                |
|                      | KY Franklin          | 2            | 25                | 34           | 42           | 58           | 63         | 13         | 19         | 15         | 14  | 14         | 4          | 1          | 36%        | 24%          | 38%          | 9%            | 46.2%         |                |
|                      | KY Jessamine         | 2            | 165               | 149          | 163          | 184          | 255        | 44         | 44         | 55         | 44  | 78         | 19         | 4          | -10%       | 9%           | 13%          | 39%           | 0.0%          |                |
|                      | KY Madison           | 3            | 308               | 245          | 297          | 370          | 326        | 90         | 65         | 10         | 6   | 7          | 2          | 1          | -20%       | 21%          | 25%          | -12%          | -27.8%        |                |
|                      | KY Scott             | 1            | 348               | 316          | 395          | 479          | 460        | 125        | 88         | 57         | 111   | 108        | 24         | 27         | -9%        | 25%          | 21%          | -4%           | -29.6%        |                |
|                      | KY Woodford          | 1            | 112               | 101          | 111          | 96           | 110        | 33         | 11         | 31         | 35  | 27         | 2          | 4          | -10%       | 10%          | -14%         | 15%           | -66.7%        |                |
| <b>KY LEXINGTON</b>  | <b>14</b>            | <b>1,731</b> | <b>1,609</b>      | <b>1,683</b> | <b>1,944</b> | <b>2,017</b> | <b>453</b> | <b>398</b> | <b>357</b> | <b>351</b> | <b>322</b>  | <b>73</b>  | <b>61</b>  | <b>-7%</b> | <b>5%</b>  | <b>16%</b>   | <b>4%</b>    | <b>-12.1%</b> |               |                |

# RESIDENTIAL BUILDING PERMIT TREND REPORT

## 03/31/18 EDITION

| MAP ST COUNTY         | # OF CODE OFFICES | TOTALS       |              |              |              |              |            | HIGH END   |   |            |            |           | % CHANGE  |              |              |              |              |                |
|-----------------------|-------------------|--------------|--------------|--------------|--------------|--------------|------------|------------|---|------------|------------|-----------|-----------|--------------|--------------|--------------|--------------|----------------|
|                       |                   | ANNUAL       |              |              |              |              | YTD        |            | UNITS OVER 4,000 SQ FT OR PERMIT VALUE OVER \$400,000 |            |            |           |           | ANNUAL       |              |              |              | YTD            |
|                       |                   | 2013         | 2014         | 2015         | 2016         | 2017         | Q1 2017    | Q1 2018    | 2015  | 2016       | 2017       | Q1 2017   | Q1 2018   | 2014 VS 2013 | 2015 VS 2014 | 2016 VS 2015 | 2017 VS 2016 | Q1-18 VS Q1-17 |
| <b>D</b>              |                   |              |              |              |              |              |            |            |   |            |            |           |           |              |              |              |              |                |
| GA Catoosa            | 2                 | 130          | 107          | 136          | 173          | 186          | 48         | 83         | 6   | 4          | 0          | 0         | 0         | -18%         | 27%          | 27%          | 8%           | 72.9%          |
| GA Walker             | 5                 | 79           | 89           | 110          | 153          | 174          | 30         | 43         | 6   | 7          | 10         | 2         | 7         | 13%          | 24%          | 39%          | 14%          | 43.3%          |
| GA Whitfield          | 1                 | 36           | 53           | 76           | 141          | 180          | 27         | 40         | 7   | 7          | 8          | 0         | 1         | 47%          | 43%          | 86%          | 28%          | 48.1%          |
| TN Bradley            | 2                 | 291          | 337          | 346          | 383          | 348          | 88         | 100        | 9   | 11         | 12         | 4         | 2         | 16%          | 3%           | 11%          | -9%          | 13.6%          |
| TN Hamilton           | 9                 | 950          | 919          | 1,117        | 1,397        | 1,355        | 353        | 351        | 34  | 33         | 23         | 3         | 28        | -3%          | 22%          | 25%          | -3%          | -0.6%          |
| <b>TN CHATTANOOGA</b> | <b>19</b>         | <b>1,486</b> | <b>1,505</b> | <b>1,785</b> | <b>2,247</b> | <b>2,243</b> | <b>546</b> | <b>617</b> | <b>62</b>   | <b>62</b>  | <b>53</b>  | <b>9</b>  | <b>38</b> | <b>1%</b>    | <b>19%</b>   | <b>26%</b>   | <b>0%</b>    | <b>13.0%</b>   |
| <b>E</b>              |                   |              |              |              |              |              |            |            |   |            |            |           |           |              |              |              |              |                |
| TN Anderson           | 3                 | 73           | 81           | 100          | 109          | 129          | 27         | 26         | 6   | 7          | 7          | 0         | 0         | 11%          | 23%          | 9%           | 18%          | -3.7%          |
| TN Blount             | 5                 | 388          | 378          | 431          | 496          | 634          | 175        | 118        | 48  | 40         | 74         | 17        | 17        | -3%          | 14%          | 15%          | 28%          | -32.6%         |
| TN Hamblen            | 2                 | 42           | 50           | 67           | 88           | 113          | 20         | 28         | 5   | 2          | 3          | 1         | 1         | 19%          | 34%          | 31%          | 28%          | 40.0%          |
| TN Jefferson          | 2                 | 124          | 100          | 170          | 157          | 166          | 28         | 38         | 18  | 23         | 20         | 4         | 7         | -19%         | 70%          | -8%          | 6%           | 35.7%          |
| TN Knox               | 3                 | 1,149        | 1,209        | 1,393        | 1,481        | 1,600        | 369        | 397        | 92  | 107        | 123        | 27        | 29        | 5%           | 15%          | 6%           | 8%           | 7.6%           |
| TN Loudon             | 5                 | 187          | 223          | 279          | 340          | 359          | 81         | 117        | 37  | 53         | 60         | 16        | 15        | 19%          | 25%          | 22%          | 6%           | 44.4%          |
| TN Monroe             | 2                 | 46           | 64           | 75           | 66           | 84           | 14         | 32         | 17  | 12         | 17         | 6         | 8         | 39%          | 17%          | -12%         | 27%          | 128.6%         |
| TN Roane              | 5                 | 53           | 71           | 72           | 80           | 78           | 15         | 19         | 15  | 10         | 8          | 2         | 4         | 34%          | 1%           | 11%          | -3%          | 26.7%          |
| TN Sevier             | 4                 | 251          | 223          | 303          | 410          | 626          | 140        | 128        | 18  | 11         | 46         | 10        | 7         | -11%         | 36%          | 35%          | 53%          | -8.6%          |
| <b>TN KNOXVILLE</b>   | <b>31</b>         | <b>2,313</b> | <b>2,399</b> | <b>2,890</b> | <b>3,227</b> | <b>3,789</b> | <b>869</b> | <b>903</b> | <b>256</b>  | <b>265</b> | <b>358</b> | <b>83</b> | <b>88</b> | <b>4%</b>    | <b>20%</b>   | <b>12%</b>   | <b>17%</b>   | <b>3.9%</b>    |
| <b>F</b>              |                   |              |              |              |              |              |            |            |   |            |            |           |           |              |              |              |              |                |
| TN Carter             | 2                 | 51           | 54           | 53           | 93           | 89           | 29         | 15         | 2   | 2          | 5          | 2         | 1         | 6%           | -2%          | 75%          | -4%          | -48.3%         |
| TN Greene             | 5                 | 89           | 84           | 96           | 108          | 111          | 29         | 24         | 7   | 5          | 5          | 1         | 1         | -6%          | 14%          | 13%          | 3%           | -17.2%         |
| TN Hawkins            | 4                 | 8            | 12           | 19           | 68           | 25           | 5          | 2          | 1   | 0          | 0          | 0         | 0         | 50%          | 58%          | 260%         | -63%         | -60.0%         |
| TN Sullivan           | 4                 | 275          | 220          | 233          | 236          | 269          | 65         | 54         | 8   | 21         | 19         | 6         | 4         | -20%         | 6%           | 1%           | 14%          | -16.9%         |
| TN Washington         | 3                 | 314          | 235          | 319          | 302          | 425          | 91         | 98         | 32  | 23         | 36         | 5         | 2         | -25%         | 36%          | -5%          | 41%          | 7.7%           |
| VA Scott              | 1                 | 24           | 12           | 18           | 21           | 30           | 7          | 4          | 1   | 0          | 2          | 0         | 0         | -50%         | 50%          | 17%          | 43%          | -42.9%         |
| VA Washington         | 3                 | 82           | 71           | 68           | 84           | 72           | 24         | 13         | 19  | 26         | 22         | 10        | 3         | -13%         | -4%          | 24%          | -14%         | -45.8%         |
| <b>TN TRI-CITIES</b>  | <b>22</b>         | <b>843</b>   | <b>688</b>   | <b>806</b>   | <b>912</b>   | <b>1,021</b> | <b>250</b> | <b>210</b> | <b>70</b>   | <b>77</b>  | <b>89</b>  | <b>24</b> | <b>11</b> | <b>-18%</b>  | <b>17%</b>   | <b>13%</b>   | <b>12%</b>   | <b>-16.0%</b>  |

# RESIDENTIAL BUILDING PERMIT TREND REPORT

## 03/31/18 EDITION

| MAP ST COUNTY       | # OF CODE OFFICES | TOTALS       |              |              |              |              |            | HIGH END   |   |            |            |            | % CHANGE   |              |              |              |              |                |
|---------------------|-------------------|--------------|--------------|--------------|--------------|--------------|------------|------------|---|------------|------------|------------|------------|--------------|--------------|--------------|--------------|----------------|
|                     |                   | ANNUAL       |              |              |              |              | YTD        |            | UNITS OVER 4,000 SQ FT OR PERMIT VALUE OVER \$400,000 |            |            |            |            | ANNUAL       |              |              |              | YTD            |
|                     |                   | 2013         | 2014         | 2015         | 2016         | 2017         | Q1 2017    | Q1 2018    | 2015  | 2016       | 2017       | Q1 2017    | Q1 2018    | 2014 VS 2013 | 2015 VS 2014 | 2016 VS 2015 | 2017 VS 2016 | Q1-18 VS Q1-17 |
| <b>G</b>            |                   |              |              |              |              |              |            |            |   |            |            |            |            |              |              |              |              |                |
| NC Buncombe         | 4                 | 757          | 829          | 901          | 1,080        | 1,134        | 295        | 295        | 187   | 188        | 236        | 63         | 53         | 10%          | 9%           | 20%          | 5%           | 0.0%           |
| NC Haywood          | 2                 | 118          | 124          | 123          | 132          | 155          | 22         | 41         | 20  | 22         | 17         | 2          | 4          | 5%           | -1%          | 8%           | 17%          | 86.4%          |
| NC Henderson        | 1                 | 310          | 344          | 422          | 449          | 512          | 104        | 120        | 63  | 57         | 78         | 14         | 23         | 11%          | 23%          | 6%           | 14%          | 15.4%          |
| NC Jackson          | 2                 | 154          | 168          | 142          | 151          | 208          | 62         | 51         | 74  | 62         | 81         | 19         | 19         | 9%           | -15%         | 6%           | 38%          | -17.7%         |
| NC Macon            | 1                 | 76           | 107          | 85           | 92           | 95           | 16         | 22         | 16  | 28         | 27         | 4          | 6          | 41%          | -21%         | 8%           | 3%           | 37.5%          |
| NC Madison          | 1                 | 40           | 54           | 78           | 84           | 90           | 21         | 18         | 16  | 11         | 14         | 4          | 1          | 35%          | 44%          | 8%           | 7%           | -14.3%         |
| NC McDowell         | 2                 | 101          | 103          | 82           | 72           | 109          | 28         | 31         | 27  | 17         | 26         | 8          | 15         | 2%           | -20%         | -12%         | 51%          | 10.7%          |
| NC Polk             | 1                 | 41           | 50           | 59           | 70           | 88           | 17         | 22         | 10  | 15         | 10         | 0          | 3          | 22%          | 18%          | 19%          | 26%          | 29.4%          |
| NC Rutherford       | 2                 | 147          | 81           | 106          | 95           | 98           | 26         | 22         | 16  | 12         | 9          | 2          | 4          | -45%         | 31%          | -10%         | 3%           | -15.4%         |
| NC Transylvania     | 1                 | 59           | 80           | 81           | 101          | 104          | 27         | 31         | 27  | 26         | 32         | 9          | 12         | 36%          | 1%           | 25%          | 3%           | 14.8%          |
| <b>NC ASHEVILLE</b> | <b>17</b>         | <b>1,803</b> | <b>1,940</b> | <b>2,079</b> | <b>2,326</b> | <b>2,593</b> | <b>618</b> | <b>653</b> | <b>456</b>  | <b>438</b> | <b>530</b> | <b>125</b> | <b>140</b> | <b>8%</b>    | <b>7%</b>    | <b>12%</b>   | <b>11%</b>   | <b>5.7%</b>    |
| <b>H</b>            |                   |              |              |              |              |              |            |            |   |            |            |            |            |              |              |              |              |                |
| NC Ashe             | 1                 | 88           | 75           | 77           | 66           | 93           | 14         | 17         | --  | 7          | 9          | 2          | 2          | -15%         | 3%           | -14%         | 41%          | 21.4%          |
| NC Avery            | 1.5               | 49           | 44           | 47           | 73           | 80           | 16         | 11         | --  | 15         | 31         | 6          | 4          | -10%         | 7%           | 55%          | 10%          | -31.3%         |
| NC Watauga          | 3.5               | 233          | 126          | 124          | 119          | 142          | 30         | 20         | --  | 44         | 54         | 8          | 8          | -46%         | -2%          | -4%          | 20%          | -33.3%         |
| NC Wilkes           | 2                 | 93           | 91           | 110          | 96           | 118          | 23         | 26         | 3   | 1          | 7          | 2          | 5          | -2%          | 21%          | -13%         | 23%          | 13.0%          |
| <b>NC BOONE</b>     | <b>8</b>          | <b>463</b>   | <b>336</b>   | <b>358</b>   | <b>354</b>   | <b>433</b>   | <b>83</b>  | <b>74</b>  | <b>--</b>   | <b>67</b>  | <b>101</b> | <b>18</b>  | <b>19</b>  | <b>-27%</b>  | <b>7%</b>    | <b>-1%</b>   | <b>22%</b>   | <b>-10.8%</b>  |
| <b>J</b>            |                   |              |              |              |              |              |            |            |   |            |            |            |            |              |              |              |              |                |
| NC Alexander        | 1                 | 50           | 50           | 59           | 46           | 84           | 32         | 20         | 7   | 4          | 17         | 2          | 2          | 0%           | 18%          | -22%         | 83%          | -37.5%         |
| NC Burke            | 2                 | 76           | 94           | 126          | 134          | 142          | 32         | 39         | 28  | 28         | 32         | 6          | 11         | 24%          | 34%          | 6%           | 6%           | 21.9%          |
| NC Caldwell         | 1                 | 86           | 95           | 89           | 91           | 105          | 19         | 24         | 44  | 35         | 37         | 6          | 8          | 10%          | -6%          | 2%           | 15%          | 26.3%          |
| NC Catawba          | 1                 | 196          | 229          | 262          | 349          | 397          | 138        | 110        | 68  | 76         | 81         | 23         | 22         | 17%          | 14%          | 33%          | 14%          | -20.3%         |
| NC Cleveland        | 3                 | 97           | 55           | 67           | 117          | 145          | 33         | 26         | 2   | 4          | 7          | 2          | 2          | -43%         | 22%          | 75%          | 24%          | -21.2%         |
| <b>NC HICKORY</b>   | <b>8</b>          | <b>505</b>   | <b>523</b>   | <b>603</b>   | <b>737</b>   | <b>873</b>   | <b>254</b> | <b>219</b> | <b>149</b>  | <b>147</b> | <b>174</b> | <b>39</b>  | <b>45</b>  | <b>4%</b>    | <b>15%</b>   | <b>22%</b>   | <b>18%</b>   | <b>-13.8%</b>  |

# RESIDENTIAL BUILDING PERMIT TREND REPORT

## 03/31/18 EDITION

| MAP ST COUNTY       | # OF CODE OFFICES | TOTALS       |               |               |               |               |              | HIGH END     |   |              |              |            | % CHANGE   |              |              |              |              |                |
|---------------------|-------------------|--------------|---------------|---------------|---------------|---------------|--------------|--------------|---|--------------|--------------|------------|------------|--------------|--------------|--------------|--------------|----------------|
|                     |                   | ANNUAL       |               |               |               |               | YTD          |              | UNITS OVER 4,000 SQ FT OR PERMIT VALUE OVER \$400,000 |              |              |            |            | ANNUAL       |              |              |              | YTD            |
|                     |                   | 2013         | 2014          | 2015          | 2016          | 2017          | Q1 2017      | Q1 2018      | 2015  | 2016         | 2017         | Q1 2017    | Q1 2018    | 2014 VS 2013 | 2015 VS 2014 | 2016 VS 2015 | 2017 VS 2016 | Q1-18 VS Q1-17 |
| <b>K</b>            |                   |              |               |               |               |               |              |              |   |              |              |            |            |              |              |              |              |                |
| NC Cabarrus         | 1                 | 1,112        | 1,262         | 1,415         | 1,407         | 1,560         | 376          | 513          | 112   | 102          | 89           | 16         | 44         | 13%          | 12%          | -1%          | 11%          | 36.4%          |
| NC Gaston           | 2                 | 427          | 599           | 837           | 996           | 1,095         | 236          | 290          | 45  | 95           | 117          | 19         | 24         | 40%          | 40%          | 19%          | 10%          | 22.9%          |
| NC Iredell          | 1                 | 646          | 748           | 999           | 1,019         | 963           | 267          | 207          | 298   | 291          | 229          | 60         | 42         | 16%          | 34%          | 2%           | -5%          | -22.5%         |
| NC Lincoln          | 1                 | 270          | 368           | 482           | 749           | 853           | 187          | 247          | 128   | 196          | 195          | 50         | 54         | 36%          | 31%          | 55%          | 14%          | 32.1%          |
| NC Mecklenburg      | 1                 | 3,631        | 3,510         | 3,832         | 4,553         | 4,955         | 1,226        | 1,484        | 357   | 487          | 493          | 126        | 111        | -3%          | 9%           | 19%          | 9%           | 21.0%          |
| NC Rowan            | 1                 | 159          | 163           | 195           | 281           | 377           | 91           | 124          | 51  | 81           | 78           | 26         | 24         | 3%           | 20%          | 44%          | 34%          | 36.3%          |
| NC Stanly           | 1                 | 85           | 64            | 116           | 168           | 189           | 40           | 54           | 7   | 6            | 9            | 2          | 6          | -25%         | 81%          | 45%          | 13%          | 35.0%          |
| NC Union            | 1                 | 1,140        | 1,061         | 966           | 1,408         | 1,535         | 285          | 455          | 453   | 399          | 253          | 68         | 101        | -7%          | -9%          | 46%          | 9%           | 59.6%          |
| SC Lancaster        | 2                 | 1,049        | 925           | 1,064         | 885           | 957           | 239          | 236          | 148   | 135          | 171          | 39         | 47         | -12%         | 15%          | -17%         | 8%           | -1.3%          |
| SC York             | 5                 | 1,350        | 1,348         | 1,795         | 1,865         | 2,334         | 585          | 459          | 315   | 326          | 397          | 102        | 95         | 0%           | 33%          | 4%           | 25%          | -21.5%         |
| <b>NC CHARLOTTE</b> | <b>16</b>         | <b>9,869</b> | <b>10,048</b> | <b>11,701</b> | <b>13,331</b> | <b>14,818</b> | <b>3,532</b> | <b>4,069</b> | <b>1,914</b>  | <b>2,118</b> | <b>2,031</b> | <b>508</b> | <b>548</b> | <b>2%</b>    | <b>16%</b>   | <b>14%</b>   | <b>11%</b>   | <b>15.2%</b>   |
| <b>L</b>            |                   |              |               |               |               |               |              |              |   |              |              |            |            |              |              |              |              |                |
| NC Alamance         | 4                 | 497          | 550           | 645           | 887           | 1,020         | 207          | 203          | 15  | 34           | 37           | 6          | 13         | 11%          | 17%          | 38%          | 15%          | -1.9%          |
| NC Davidson         | 3                 | 237          | 260           | 346           | 453           | 580           | 167          | 107          | 19  | 26           | 41           | 12         | 14         | 10%          | 33%          | 31%          | 28%          | -35.9%         |
| NC Davie            | 1                 | 51           | 86            | 113           | 106           | 128           | 26           | 31           | 13  | 19           | 20           | 4          | 7          | 69%          | 31%          | -6%          | 21%          | 19.2%          |
| NC Forsyth          | 2                 | 842          | 955           | 1,000         | 984           | 1,224         | 287          | 345          | 54  | 73           | 141          | 25         | 33         | 13%          | 5%           | -2%          | 24%          | 20.2%          |
| NC Guilford         | 3                 | 1,099        | 1,148         | 1,291         | 1,301         | 1,370         | 310          | 331          | 187   | 218          | 206          | 53         | 60         | 4%           | 12%          | 1%           | 5%           | 6.8%           |
| NC Randolph         | 2                 | 161          | 167           | 240           | 298           | 336           | 97           | 66           | 5   | 10           | 12           | 3          | 2          | 4%           | 44%          | 24%          | 13%          | -32.0%         |
| <b>NC TRIAD</b>     | <b>15</b>         | <b>2,887</b> | <b>3,166</b>  | <b>3,635</b>  | <b>4,029</b>  | <b>4,658</b>  | <b>1,094</b> | <b>1,083</b> | <b>293</b>  | <b>380</b>   | <b>457</b>   | <b>103</b> | <b>129</b> | <b>10%</b>   | <b>15%</b>   | <b>11%</b>   | <b>16%</b>   | <b>-1.0%</b>   |
| <b>M</b>            |                   |              |               |               |               |               |              |              |   |              |              |            |            |              |              |              |              |                |
| NC Chatham          | 2                 | 452          | 557           | 555           | 647           | 674           | 194          | 147          | 266   | 301          | 275          | 68         | 72         | 23%          | 0%           | 17%          | 4%           | -24.2%         |
| NC Durham           | 1                 | 1,152        | 1,264         | 1,619         | 1,750         | 1,839         | 371          | 485          | 89  | 31           | 40           | 17         | 13         | 10%          | 28%          | 8%           | 5%           | 30.7%          |
| NC Franklin         | 1                 | 233          | 220           | 318           | 387           | 530           | 103          | 173          | 13  | 6            | 8            | 1          | 3          | -6%          | 45%          | 22%          | 37%          | 68.0%          |
| NC Johnston         | 6                 | 784          | 931           | 1,069         | 1,998         | 2,027         | 262          | 366          | 44  | 58           | 42           | 4          | 4          | 19%          | 15%          | 87%          | 1%           | 39.7%          |
| NC Lee              | 1                 | 86           | 81            | 94            | 129           | 188           | 45           | 32           | 20  | 23           | 20           | 5          | 5          | -6%          | 16%          | 37%          | 46%          | -28.9%         |
| NC Orange           | 3                 | 177          | 238           | 212           | 416           | 482           | 107          | 99           | 87  | 81           | 145          | 31         | 30         | 34%          | -11%         | 96%          | 16%          | -7.5%          |
| NC Wake             | 10                | 6,740        | 5,733         | 6,516         | 6,776         | 7,622         | 1,996        | 1,636        | 1,646   | 1,906        | 2,031        | 575        | 428        | -15%         | 14%          | 4%           | 12%          | -18.0%         |
| <b>NC TRIANGLE</b>  | <b>24</b>         | <b>9,624</b> | <b>9,024</b>  | <b>10,383</b> | <b>12,103</b> | <b>13,362</b> | <b>3,078</b> | <b>2,938</b> | <b>2,165</b>  | <b>2,406</b> | <b>2,561</b> | <b>701</b> | <b>555</b> | <b>-6%</b>   | <b>15%</b>   | <b>17%</b>   | <b>10%</b>   | <b>-4.5%</b>   |

# RESIDENTIAL BUILDING PERMIT TREND REPORT

## 03/31/18 EDITION

| MAP ST COUNTY          | # OF CODE OFFICES | TOTALS       |              |              |              |              |            | HIGH END   |   |            |            |            | % CHANGE   |              |              |              |              |                |
|------------------------|-------------------|--------------|--------------|--------------|--------------|--------------|------------|------------|---|------------|------------|------------|------------|--------------|--------------|--------------|--------------|----------------|
|                        |                   | ANNUAL       |              |              |              |              | YTD        |            | UNITS OVER 4,000 SQ FT OR PERMIT VALUE OVER \$400,000 |            |            |            |            | ANNUAL       |              |              |              | YTD            |
|                        |                   | 2013         | 2014         | 2015         | 2016         | 2017         | Q1 2017    | Q1 2018    | 2015  | 2016       | 2017       | Q1 2017    | Q1 2018    | 2014 VS 2013 | 2015 VS 2014 | 2016 VS 2015 | 2017 VS 2016 | Q1-18 VS Q1-17 |
| <b>N</b>               |                   |              |              |              |              |              |            |            |   |            |            |            |            |              |              |              |              |                |
| NC Cumberland          | 4                 | 965          | 814          | 664          | 674          | 695          | 216        | 140        | 94  | 99         | 80         | 27         | 14         | -16%         | -18%         | 2%           | 3%           | -35.2%         |
| NC Harnett             | 4                 | 857          | 691          | 763          | 744          | 656          | 186        | 187        | 31  | 18         | 21         | 7          | 4          | -19%         | 10%          | -2%          | -12%         | 0.5%           |
| NC Hoke                | 2                 | 292          | 234          | 223          | 211          | 210          | 38         | 51         | 3   | 3          | 9          | 1          | 1          | -20%         | -5%          | -5%          | 0%           | 34.2%          |
| NC Moore               | 6                 | 473          | 549          | 504          | 660          | 654          | 180        | 212        | 47  | 52         | 69         | 15         | 24         | 16%          | -8%          | 31%          | -1%          | 17.8%          |
| NC Sampson             | 1                 | 76           | 61           | 73           | 66           | 102          | 4          | 26         | 10  | 6          | 10         | 2          | 6          | -20%         | 20%          | -10%         | 55%          | 550.0%         |
| <b>NC FAYETTEVILLE</b> | <b>17</b>         | <b>2,663</b> | <b>2,349</b> | <b>2,227</b> | <b>2,355</b> | <b>2,317</b> | <b>624</b> | <b>616</b> | <b>185</b>  | <b>178</b> | <b>189</b> | <b>52</b>  | <b>49</b>  | <b>-12%</b>  | <b>-5%</b>   | <b>6%</b>    | <b>-2%</b>   | <b>-1.3%</b>   |
| <b>O</b>               |                   |              |              |              |              |              |            |            |   |            |            |            |            |              |              |              |              |                |
| NC Edgecombe           | 2.5               | 29           | 31           | 28           | 29           | 60           | 6          | 12         | 2   | 5          | 0          | 0          | 2          | 7%           | -10%         | 4%           | 107%         | 100.0%         |
| NC Greene              | 1                 | 34           | 30           | 18           | 12           | 21           | 8          | 7          | 0   | 0          | 0          | 0          | 0          | -12%         | -40%         | -33%         | 75%          | -12.5%         |
| NC Lenoir              | 3                 | 45           | 30           | 25           | 40           | 17           | 4          | 8          | 0   | 5          | 1          | 0          | 2          | -33%         | -17%         | 60%          | -58%         | 100.0%         |
| NC Nash                | 1.5               | 165          | 171          | 160          | 226          | 250          | 47         | 109        | 0   | 5          | 5          | 1          | 1          | 4%           | -6%          | 41%          | 11%          | 131.9%         |
| NC Pitt                | 4                 | 430          | 335          | 424          | 489          | 686          | 153        | 158        | 44  | 44         | 70         | 13         | 16         | -22%         | 27%          | 15%          | 40%          | 3.3%           |
| NC Wayne               | 3                 | 277          | 257          | 239          | 260          | 274          | 69         | 86         | 1   | 6          | 10         | 3          | 1          | -7%          | -7%          | 9%           | 5%           | 24.6%          |
| NC Wilson              | 2                 | 105          | 110          | 109          | 123          | 215          | 42         | 51         | 5   | 3          | 9          | 0          | 0          | 5%           | -1%          | 13%          | 75%          | 21.4%          |
| <b>NC EASTERN</b>      | <b>17</b>         | <b>1,085</b> | <b>964</b>   | <b>1,003</b> | <b>1,179</b> | <b>1,442</b> | <b>329</b> | <b>431</b> | <b>52</b>   | <b>68</b>  | <b>95</b>  | <b>17</b>  | <b>22</b>  | <b>-11%</b>  | <b>4%</b>    | <b>18%</b>   | <b>22%</b>   | <b>31.0%</b>   |
| <b>P</b>               |                   |              |              |              |              |              |            |            |   |            |            |            |            |              |              |              |              |                |
| <b>PEND EXPANSION</b>  |                   |              |              |              |              |              |            |            |   |            |            |            |            |              |              |              |              |                |
| NC Beaufort            | 4                 | 165          | 142          | 148          | 216          | PEND         | --         | --         | --  | --         | --         | --         | --         | -14%         | 4%           | 46%          | PEND         | --             |
| NC Carteret            | 9                 | 258          | 225          | 311          | 329          | PEND         | --         | --         | --  | --         | --         | --         | --         | -13%         | 38%          | 6%           | PEND         | --             |
| NC Craven              | 4                 | 293          | 254          | 234          | 224          | PEND         | --         | --         | --  | --         | --         | --         | --         | -13%         | -8%          | -4%          | PEND         | --             |
| NC Jones               | 1                 | 12           | 10           | 15           | 16           | PEND         | --         | --         | --  | --         | --         | --         | --         | -17%         | 50%          | 7%           | PEND         | --             |
| NC Onslow              | 6                 | 1,340        | 1,065        | 856          | 785          | PEND         | --         | --         | --  | --         | --         | --         | --         | -21%         | -20%         | -8%          | PEND         | --             |
| NC Pamlico             | 1                 | 51           | 45           | 66           | 52           | PEND         | --         | --         | --  | --         | --         | --         | --         | -12%         | 47%          | -21%         | PEND         | --             |
| <b>NC JACKSONVILLE</b> | <b>25</b>         | <b>2,119</b> | <b>1,741</b> | <b>1,630</b> | <b>1,622</b> | <b>PEND</b>  | <b>---</b> | <b>---</b> | <b>---</b>  | <b>---</b> | <b>---</b> | <b>---</b> | <b>---</b> | <b>-18%</b>  | <b>-6%</b>   | <b>0%</b>    | <b>PEND</b>  | <b>---</b>     |

# RESIDENTIAL BUILDING PERMIT TREND REPORT

## 03/31/18 EDITION

| MAP ST COUNTY      |                      | # OF CODE OFFICES | TOTALS       |              |              |              |              | HIGH END     |            |   |              |            | % CHANGE   |            |              |              |              |              |                |
|--------------------|----------------------|-------------------|--------------|--------------|--------------|--------------|--------------|--------------|------------|---|--------------|------------|------------|------------|--------------|--------------|--------------|--------------|----------------|
|                    |                      |                   | ANNUAL       |              |              |              |              | YTD          |            | UNITS OVER 4,000 SQ FT OR PERMIT VALUE OVER \$400,000 |              |            |            |            | ANNUAL       |              |              |              | YTD            |
|                    |                      |                   | 2013         | 2014         | 2015         | 2016         | 2017         | Q1 2017      | Q1 2018    | 2015  | 2016         | 2017       | Q1 2017    | Q1 2018    | 2014 VS 2013 | 2015 VS 2014 | 2016 VS 2015 | 2017 VS 2016 | Q1-18 VS Q1-17 |
| <b>Q</b>           | NC Brunswick         | 10                | 1,765        | 1,961        | 2,211        | 2,386        | 2,792        | 410          | 499        | --  | 286          | 316        | 67         | 91         | 11%          | 13%          | 8%           | 17%          | 21.7%          |
|                    | NC Duplin            | 1                 | 60           | 48           | 36           | 49           | 44           | 12           | 7          | --  | 3            | 7          | 2          | 1          | -20%         | -25%         | 36%          | -10%         | -41.7%         |
|                    | NC New Hanover       | 4                 | 983          | 926          | 1,234        | 1,116        | 1,634        | 349          | 302        | --  | 164          | 255        | 64         | 54         | -6%          | 33%          | -10%         | 46%          | -13.5%         |
|                    | NC Pender            | 3.5               | 399          | 459          | 546          | 522          | 493          | 120          | 144        | --  | 111          | 63         | 14         | 22         | 15%          | 19%          | -4%          | -6%          | 20.0%          |
|                    | <b>NC WILMINGTON</b> | <b>18.5</b>       | <b>3,207</b> | <b>3,394</b> | <b>4,027</b> | <b>4,073</b> | <b>4,963</b> | <b>891</b>   | <b>952</b> | <b>--</b>   | <b>564</b>   | <b>641</b> | <b>147</b> | <b>168</b> | <b>6%</b>    | <b>19%</b>   | <b>1%</b>    | <b>22%</b>   | <b>6.8%</b>    |
| <b>R</b>           | SC Abbeville         | 1                 | 34           | 42           | 28           | 44           | 37           | 10           | 8          | 1   | 0            | 2          | 0          | 0          | 24%          | -33%         | 57%          | -16%         | -20.0%         |
|                    | SC Anderson          | 2                 | 531          | 692          | 780          | 805          | 920          | 237          | 295        | 136   | 127          | 120        | 54         | 41         | 30%          | 13%          | 3%           | 14%          | 24.5%          |
|                    | SC Greenville        | 7                 | 2,025        | 2,152        | 2,355        | 2,748        | 2,534        | 734          | 737        | 488   | 605          | 513        | 164        | 127        | 6%           | 9%           | 17%          | -8%          | 0.4%           |
|                    | SC Greenwood         | 1                 | 78           | 83           | 77           | 91           | 115          | 43           | 10         | 0   | 0            | 0          | 0          | 0          | 6%           | -7%          | 18%          | 26%          | -76.7%         |
|                    | SC Laurens           | 4                 | 62           | 62           | 84           | 95           | 129          | 34           | 27         | 2   | 4            | 5          | 2          | 0          | 0%           | 35%          | 13%          | 36%          | -20.6%         |
|                    | SC Oconee            | 4                 | 229          | 235          | 256          | 372          | 427          | 168          | 132        | 43  | 70           | 98         | 24         | 33         | 3%           | 9%           | 45%          | 15%          | -21.4%         |
|                    | SC Pickens           | 5                 | 253          | 300          | 361          | 315          | 507          | 179          | 137        | 55  | 73           | 88         | 27         | 21         | 19%          | 20%          | -13%         | 61%          | -23.5%         |
|                    | SC Spartanburg       | 3                 | 966          | 1,049        | 1,346        | 1,713        | 2,078        | 558          | 649        | 112   | 145          | 183        | 52         | 57         | 9%           | 28%          | 27%          | 21%          | 16.3%          |
| <b>SC UPSTATE</b>  | <b>27</b>            | <b>4,178</b>      | <b>4,615</b> | <b>5,287</b> | <b>6,183</b> | <b>6,747</b> | <b>1,963</b> | <b>1,995</b> | <b>837</b> | <b>1,024</b>  | <b>1,009</b> | <b>323</b> | <b>279</b> | <b>10%</b> | <b>15%</b>   | <b>17%</b>   | <b>9%</b>    | <b>1.6%</b>  |                |
| <b>S</b>           | SC Lexington         | 9                 | 1,494        | 1,412        | 1,673        | 1,741        | 1,773        | 361          | 417        | 149   | 184          | 141        | 41         | 58         | -5%          | 18%          | 4%           | 2%           | 15.5%          |
|                    | SC Newberry          | 2                 | 94           | 59           | 78           | 75           | 95           | 24           | 19         | 8   | 3            | 7          | 1          | 2          | -37%         | 32%          | -4%          | 27%          | -20.8%         |
|                    | SC Richland          | 5                 | 1,392        | 1,515        | 1,690        | 1,757        | 1,935        | 223          | 136        | 147   | 139          | 116        | 32         | 17         | 9%           | 12%          | 4%           | 10%          | -39.0%         |
|                    | SC Saluda            | 2                 | 29           | 26           | 30           | 26           | 33           | 6            | 4          | 2   | 3            | 4          | 0          | 0          | -10%         | 15%          | -13%         | 27%          | -33.3%         |
| <b>SC COLUMBIA</b> | <b>18</b>            | <b>3,009</b>      | <b>3,012</b> | <b>3,471</b> | <b>3,599</b> | <b>3,836</b> | <b>614</b>   | <b>576</b>   | <b>306</b> | <b>329</b>  | <b>268</b>   | <b>74</b>  | <b>77</b>  | <b>0%</b>  | <b>15%</b>   | <b>4%</b>    | <b>7%</b>    | <b>-6.2%</b> |                |